

E.H. & Associates CRM/Sales : Sales Information | [List All](#)

List All

Copy of Cust. ID	Cust. ID	dynaMAC ID	Distributor	Manufacturer	WTF	NMTD	PMTD - formula	YTD - formula	PYTD - formula	YTD \$ Var Formula	YTD % Var Formula	Comm \$	Comm %	dynaMAC ID - Expected Commission %	C
SEP 2021 (44 Sale records)															
		ACCS01	Accurate Safety Distributors	STN	09-30-2021	\$0.00	\$344.00	\$344.00	\$344.00	\$0.00	0%				
		ACML01	Acme Ladder & Supply	STN	09-30-2021	\$0.00	\$2504.00	\$10,182.00	\$28,805.00	-\$18,623.00	-65%			10%	
		ACTI01	Action Industrial Supply	STN	09-30-2021	\$956.00	\$1292.00	\$18,534.00	\$21,112.00	-\$2578.00	-12%		0%	10%	
		AIRU00	Airgas USA/North Division	STN	09-30-2021	\$2583.00	\$3227.00	\$33,759.00	\$16,776.00	\$16,983.00	101%		0%	10%	
		ALLI01	Allstate Industrial Equipment	STN	09-30-2021	\$663.00	\$0.00	\$5566.00	\$5186.00	\$380.00	7%		0%		
		ALPE00	Alpha Equipment and Repair	STN	09-30-2021	\$0.00	\$0.00	\$176.00	\$0.00	\$176.00					
		ANNA03	Ann Arbor Welding Supply	STN	09-30-2021	\$0.00	\$0.00	\$682.00	\$2292.00	-\$1610.00	-70%				
		BAKG0201	Baker's Gas & Welding Supplies	STN	09-30-2021	\$1450.00	\$267.00	\$14,864.00	\$11,481.00	\$3383.00	29%		0%		
		BLUW00	Blue Water Industrial Products	STN	09-30-2021	\$1266.00	\$0.00	\$9208.00	\$8844.00	\$364.00	4%		0%		
		CAPT00	Capital Tool & Safety Supply	STN	09-30-2021	\$3482.00	\$2611.00	\$37,728.00	\$16,852.00	\$20,876.00	124%		0%	10%	
		CHOK00	Choctaw-Kaul Distribution/Detr	STN	09-30-2021	\$1820.00	\$1109.00	\$12,462.00	\$25,429.00	-\$12,967.00	-51%		0%		
		COLI02	Colemar Industrial Supply Co	STN	09-30-2021	\$0.00	\$0.00	\$0.00	\$1133.00	-\$1133.00	-100%				
		CONW00	Contractors Welding Supply	STN	09-30-2021	\$0.00	\$0.00	\$1335.00	\$1597.00	-\$262.00	-16%				
		DIRW01	Dirosa Welding Supply	STN	09-30-2021	\$0.00	\$0.00	\$2093.00	\$361.00	\$1732.00	480%				
		EHHO00	EH HOUSE ACCOUNT / ADJUSTMENT	STN	09-30-2021	\$0.00	\$0.00	\$0.00	\$1002.00	-\$1002.00	-100%			10%	
		FASS00	Fastenal - Steiner	STN	09-30-2021	\$0.00	\$0.00	\$26,481.00	\$32,866.00	-\$6385.00	-19%				
		FASI01	Fastool, Inc.	STN	09-30-2021	\$0.00	\$0.00	\$4243.00	\$1761.00	\$2482.00	141%				
		FLIW00	Flint Welding Supply	STN	09-30-2021	\$944.00	\$638.00	\$23,273.00	\$5739.00	\$17,534.00	306%		0%		
		FORA00	Forge Alloy	STN	09-30-2021	\$619.00	\$933.00	\$10,509.00	\$7741.00	\$2768.00	36%		0%		
		HAME00	Hammersmith Equipment	STN	09-30-2021	\$0.00	\$0.00	\$867.00	\$576.00	\$291.00	51%				
		HUBS0301	Hubbard Supply Co./Flint HQ	STN	09-30-2021	\$1560.00	\$434.00	\$13,585.00	\$11,068.00	\$2517.00	23%		0%	10%	
		HURI01	Huron Industrial Supply	STN	09-30-2021	\$0.00	\$0.00	\$2720.00	\$1939.00	\$781.00	40%			10%	
		KCWE00	K C Welding	STN	09-30-2021	\$575.00	\$667.00	\$18,343.00	\$17,892.00	\$451.00	3%		0%		
		MATR01	Materials Resources	STN	09-30-2021	\$0.00	\$1038.00	\$842.00	\$1038.00	-\$196.00	-19%			10%	
		METW00	Metro Welding Supply	STN	09-30-2021	\$1229.00	\$0.00	\$11,640.00	\$26,152.00	-\$14,512.00	-55%		0%		
		MICA08	Michigan Arc Products	STN	09-30-2021	\$4034.00	\$706.00	\$23,929.00	\$9362.00	\$14,567.00	156%		0%		
		MICE00	Michigan Electric Supply	STN	09-30-2021	\$527.00	\$813.00	\$5063.00	\$5874.00	-\$811.00	-14%		0%		
		MIDT02	Midland Tool & Supply	STN	09-30-2021	\$0.00	\$0.00	\$1892.00	\$91.00	\$1801.00	1979%				
		MILW00	Miller Welding Supply Co/Grand	STN	09-30-2021	\$6636.00	\$6818.00	\$49,509.00	\$44,760.00	\$4749.00	11%		0%		
		MOTL00	MOTION - Locations Unknown	STN	09-30-2021	\$0.00	\$0.00	\$699.00	\$0.00	\$699.00				10%	
		MOTI00K0	Motion Ind Inc/Kalamazoo	STN	09-30-2021	\$0.00	\$0.00	\$0.00	\$437.00	-\$437.00	-100%			10%	
		MOTC01	Motor City Industrial	STN	09-30-2021	\$0.00	\$0.00	\$0.00	\$138.00	-\$138.00	-100%				
		MUSW00	Muskegon Welding Supply	STN	09-30-2021	\$0.00	\$0.00	\$3907.00	\$344.00	\$3563.00	1036%				
		NEFM00	NEFCO Metal Sales & Service	STN	09-30-2021	\$186.00	\$0.00	\$1110.00	\$1302.00	-\$192.00	-15%		0%		

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		NORS01	Norchuk Supply	STN	09-30-2021	\$1181.00	\$0.00	\$5313.00	\$4801.00	\$512.00	11%		0%		
		PENT01	Pennsylvania Tool Sales	STN	09-30-2021	\$0.00	\$94.00	\$1786.00	\$1546.00	\$240.00	16%			10%	
		PRAI00	Praxair, Inc. HQ	STN	09-30-2021	\$0.00	\$0.00	\$8191.00	\$18,957.00	-\$10,766.00	-57%				
		PROT00W0	PTS - Warren CORP HQ	STN	09-30-2021	\$5860.00	\$590.00	\$25,123.00	\$20,858.00	\$4265.00	20%		0%	10%	
		PURC02	Purity Cylinder Gases/Wyoming	STN	09-30-2021	\$2295.00	\$1380.00	\$11,013.00	\$13,183.00	-\$2170.00	-16%		0%	10%	
		ROYS00	Roy Smith Company	STN	09-30-2021	\$0.00	\$1051.00	\$5420.00	\$5566.00	-\$146.00	-3%				
		SUBB03	Suburban Bolt & Supply	STN	09-30-2021	\$0.00	\$0.00	\$1728.00	\$0.00	\$1728.00					
		UNIS01	Unity School Bus Parts, Inc.	STN	09-30-2021	\$0.00	\$0.00	\$0.00	\$360.00	-\$360.00	-100%				
		WESM01	West MI Tool	STN	09-30-2021	\$0.00	\$0.00	\$0.00	\$276.00	-\$276.00	-100%			10%	
		WURS00	Wurth Service Supply	STN	09-30-2021	\$0.00	\$0.00	\$0.00	\$1125.00	-\$1125.00	-100%				
TOT						\$37,866.00	\$26,516.00	\$404,119.00	\$376,966.00	\$27,153.00	3459%	\$0.00	0%	140%	
AVG						\$860.59									